

MACRO WATCH Thursday, April 3, 2025 Ahmad Ramzani ahmadramzani@mersec.com.my

Macro News

Trumps' Tariffs

President Donald Trump's newly announced "reciprocal tariff" policy targets over 180 countries, including many of Malaysia's key trade partners, under an aggressive strategy to counter what the U.S. deems unfair trade practices. The policy imposes new tariffs roughly half the rate that foreign countries allegedly apply to U.S. goods—including non-tariff barriers and currency manipulation. While this shift may disrupt global trade flows, Malaysia faces comparatively limited direct impact from U.S. tariffs. However, broader consequences from tariffs on key partners like China, the EU, and ASEAN nations may indirectly affect Malaysia's economy. Export-oriented sectors such as electronics, palm oil, and rubber products are particularly exposed.

Impact on Malaysia and Its Trading Partners

The U.S. reciprocal tariff policy introduces a 10% baseline tariff, escalating for countries with high trade barriers. While Trump positions this as a fair-trade correction, the policy risks disrupting deeply interconnected global supply chains.

Malaysia, although included in the scope, is not a primary target of the most punitive U.S. tariffs. Its tariff exposure is relatively moderate compared to larger economies like China, the EU, and even some ASEAN peers such as Vietnam and Thailand. This gives Malaysia a window of relative stability, though it does not shield the country from broader global trade spillovers.

Key Malaysia Trade Partners Facing Higher U.S. Tariffs:

- China (54%): A central hub for Malaysia's supply chains. High tariffs on China may reduce demand for Malaysian components integrated into Chinese exports.
- EU: Significant investor and trade partner. Tariffs could slow capital flows and technology exchange into Malaysia.
- Japan & South Korea: Tech-heavy economies deeply integrated with Malaysia's electronics and automotive supply chains.
- ASEAN: Vietnam and Thailand may face more aggressive tariffs, potentially leading to regional competition shifts that could either benefit or pressure Malaysia's export sectors.

Malaysian Sectors Likely to Be Impacted

- 1. Electrical & Electronics (E&E)
 - Why: Malaysia's top export, with major exposure to the U.S., China, and regional hubs.
 - Impact: Supply chain slowdowns and demand shifts could affect chipmakers and component exporters.

2. Palm Oil

- o Why: Malaysia exports directly and indirectly to the U.S. and other tariff-affected markets.
- Impact: New trade frictions may limit access, amplify protectionist sentiments, and increase global competition.



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- 3. Rubber Products (e.g., Gloves)
 - Why: Malaysia is a dominant exporter, especially to the U.S.
 - Impact: Tariff exposure is limited, but demand could soften if U.S. substitutes or reshuffles sourcing.
- 4. Machinery & Equipment
 - Why: High-tech and industrial exports to the U.S. could be affected by cost-sensitive buyers.
 - o Impact: Tariffs may lower demand or divert trade to lower-cost producers.
- 5. Textiles & Apparel
 - Why: Small but exposed industry, especially if regional peers like Vietnam are targeted more heavily.
 - o Impact: May gain short-term advantage, but faces long-term competitiveness risks.

Malaysia's direct exposure to Trump's reciprocal tariffs is less severe compared to larger economies or even some ASEAN peers. However, the second-order effects from trade slowdowns, supply chain shifts, and investment redirection could still significantly impact Malaysia's economy. Policymakers are likely to focus on on regional integration, trade diversification, and industrial upgrading to navigate these headwinds. Malaysia's relative insulation may offer short-term breathing room—but not immunity—from the broader challenges posed by a more protectionist global trading environment.

APPENDIX: List of US Reciprocal Tariffs (Source: White House, CNBC News)

| Reciprocal Tariffs | Tariffs Charged to the U.S.A. Including Currency Manipulation and Trade Barriers | U.S.A. Discounted Reciprocal Tariffs |
|--------------------|--|---|
| China | 67% | 34% |
| European Union | 39% | 20% |
| Vietnam | 90% | 46% |
| Taiwan | 64% | 32% |
| Japan | 46% | 24% |
| India | 52% | 26% |
| South Korea | 50% | 25% |
| Thailand | 72% | 36% |
| Switzerland | 61% | 31% |
| Indonesia | 64% | 32% |
| Malaysia | 47% | 24% |
| Cambodia | 97% | 49% |
| United Kingdom | 10% | 10% |
| South Africa | 60% | 30% |
| Brazil | 10% | 10% |
| Bangladesh | 74% | 37% |
| Singapore | 10% | 10% |
| Israel | 33% | 17% |
| Philippines | 34% | 17% |
| Chile | 10% | 10% |
| Australia | 10% | 10% |
| Pakistan | 58% | 29% |
| Turkey | 10% | 10% |
| Sri Lanka | 88% | 44% |
| Colombia | 10% | 10% |

| Reciprocal Tariffs | Tariffs Charged to the U.S.A. Including Currency Manipulation and Trade Barriers | U.S.A. Discounted Reciprocal Tariffs |
|----------------------------------|--|---|
| Moldova | 61% | 31% |
| Angola | 63% | 32% |
| Democratic Republic of the Congo | 22% | 11% |
| Jamaica | 10% | 10% |
| Mozambique | 31% | 16% |
| Paraguay | 10% | 10% |
| Zambia | 33% | 17% |
| Lebanon | 10% | 10% |
| Tanzania | 10% | 10% |
| Iraq | 78% | 39% |
| Georgia | 10% | 10% |
| Senegal | 10% | 10% |
| Azerbaijan | 10% | 10% |
| Cameroon | 22% | 11% |
| Uganda | 20% | 10% |
| Albania | 10% | 10% |
| Armenia | 10% | 10% |
| Nepal | 10% | 10% |
| Sint Maarten | 10% | 10% |
| Falkland Islands | 82% | 41% |
| Gabon | 10% | 10% |
| Kuwait | 10% | 10% |
| Togo | 10% | 10% |
| Suriname | 10% | 10% |
| Belize | 10% | 10% |

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| Belize | 10% | 10% |



| Country | to the U.S.A. Including Commer Hampeletina and hade Earliers | U.S.A. Discoun Reciprocal Tar |
|--------------------------------|---|----------------------------------|
| São Tomé and Principe | 10% | 10% |
| Norfolk Island | 58% | 29% |
| Gibraltar | 10% | 10% |
| Tuvalu | 10% | 10% |
| British Indian Ocean Territory | 10% | 10% |
| Tokelau | 10% | 10% |
| Guinea-Bissau | 10% | 10% |
| Svalbard and Jan Mayen | 10% | 10% |
| Heard and McDonald Islands | 10% | 10% |
| Reunion | 73% | 37% |
| | | |
| | | |

Source: White House, CNBC News

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|------|---|
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